### Appendix 3 - Procurement Outcome

This section of the report outlines the outcome of the tender evaluation and breakdown of quality and price scores achieved by each provider for each locality. Further information about the tender evaluation is contained in Appendix 2 (Part B - Exempt Information) of the report.

Sometimes lower ranked bids have been successful because providers may have submitted bids for more than one Bundle and the recommendation was to award the Service Agreement to another bundle within the same locality, providers were successful in a different Locality or Localities or providers were unable to meet the aggregated turnover threshold for two Bundles.

#### 1. East Haringey

1.1. **Bundle E1** – a total of 16 bids received, of which 5 bids were eliminated during the compliance check and 3 bids failed to meet quality threshold. Remaining 8 bids were fully assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 324                                      | 567                                    | 891                                     | 1      |
| Provider B | 348                                      | 539                                    | 887                                     | 2      |
| Provider C | 282                                      | 600                                    | 882                                     | 3      |
| Provider D | 322                                      | 549                                    | 871                                     | 4      |
| Provider E | 272                                      | 564                                    | 836                                     | 5      |
| Provider F | 254                                      | 564                                    | 818                                     | 6      |
| Provider G | 254                                      | 548                                    | 802                                     | 7      |
| Provider H | 236                                      | 564                                    | 800                                     | 8      |

We propose to award the Service Agreement to 6<sup>th</sup> ranked Provider for Bundle E1 (please see paragraph 6.26 of the main report).

1.2. **Bundle E2** – a total of 10 bids received, of which 2 bids were eliminated during the compliance check and 2 bids failed to meet quality threshold. Remaining 6 bids were fully assessed and their quality and price scores are as follows:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 348                                      | 534                                    | 882*                                    | 1      |
| Provider B | 282                                      | 600                                    | 882*                                    | 2      |
| Provider C | 272                                      | 564                                    | 836                                     | 3      |
| Provider D | 254                                      | 564                                    | 818                                     | 4      |
| Provider E | 236                                      | 564                                    | 800                                     | 5      |
| Provider F | 242                                      | 551                                    | 793                                     | 6      |

# We propose to award the Service Agreement to 3<sup>rd</sup> ranked Provider for Bundle E2 (please see paragraph 6.26 of the main report).

**Note:** \*Provider A and B, both achieved the same total scores of 882. However, in accordance with the evaluation criteria stipulated in tender documents, the provider with the highest marks in quality is ranked 1 (Provider A) and allocated rank 2 to Provider B.

1.3. **Bundle E3** – a total of 11 bids received, of which 6 bids were eliminated during the compliance check and 1 bid failed to meet quality threshold. Remaining 4 bids were fully assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 324                                      | 600                                    | 924                                     | 1      |
| Provider B | 348                                      | 570                                    | 918                                     | 2      |
| Provider C | 272                                      | 597                                    | 869                                     | 3      |
| Provider D | 254                                      | 597                                    | 851                                     | 4      |

## We propose to award the Service Agreement to top ranked Provider for Bundle E3.

1.4. **Bundle E4** – a total of 10 bids received, of which 5 bids were eliminated during the compliance check and 2 bids failed to meet quality threshold. Remaining 3 bids were fully assessed and their quality and price scores are as follows:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 348                                      | 577                                    | 925                                     | 1      |
| Provider B | 272                                      | 600                                    | 872                                     | 2      |
| Provider C | 254                                      | 587                                    | 841                                     | 3      |

We propose to award the Service Agreement to top ranked Provider for Bundle E4.

### 2. Central Haringey

2.1. **Bundle C1** – a total of 14 bids received, of which 4 bids were eliminated during the compliance check and 3 bids failed to meet quality threshold. Remaining 7 bids were fully assessed and their quality and price scores are as follows:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 348                                      | 546                                    | 894                                     | 1      |
| Provider B | 290                                      | 600                                    | 890                                     | 2      |
| Provider C | 322                                      | 556                                    | 878                                     | 3      |

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider D | 306                                      | 549                                    | 855                                     | 4      |
| Provider E | 272                                      | 571                                    | 843                                     | 5      |
| Provider F | 254                                      | 571                                    | 825                                     | 6      |
| Provider G | 236                                      | 571                                    | 807                                     | 7      |

We propose to award the Service Agreement to top ranked Provider for Bundle C1.

2.2. **Bundle C2** – a total of 13 bids received, of which 4 bids were eliminated during the compliance check and 3 bids failed to meet quality threshold. Remaining 6 bids were assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 290                                      | 600                                    | 890                                     | 1      |
| Provider B | 348                                      | 537                                    | 885                                     | 2      |
| Provider C | 272                                      | 567                                    | 839                                     | 3      |
| Provider D | 254                                      | 584                                    | 838                                     | 4      |
| Provider E | 254                                      | 552                                    | 806                                     | 5      |
| Provider F | 236                                      | 567                                    | 803                                     | 6      |

We propose to award the Service Agreement to top ranked provider for Bundle C2.

2.3. **Bundle C3** – a total of 15 bids received, of which 5 bids were eliminated during the compliance check and 3 bids failed to meet quality threshold. Remaining 6 bids were assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 290                                      | 600                                    | 890                                     | 1      |
| Provider B | 348                                      | 541                                    | 889                                     | 2      |
| Provider C | 322                                      | 556                                    | 878                                     | 3      |
| Provider D | 272                                      | 517                                    | 843                                     | 4      |
| Provider E | 254                                      | 517                                    | 825                                     | 5      |
| Provider F | 236                                      | 517                                    | 807                                     | 6      |

We propose to award the Service Agreement to 3<sup>rd</sup> ranked Provider for Bundle C3 (please see paragraph 6.26 of the main report).

2.4. **Bundle C4** – a total of 11 bids received, of which 5 bids were eliminated during the compliance check and 1 bids failed to meet quality threshold. Remaining 5 bids were assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 340                                      | 600                                    | 940                                     | 1      |
| Provider B | 348                                      | 574                                    | 922                                     | 2      |
| Provider C | 306                                      | 574                                    | 880                                     | 3      |
| Provider D | 272                                      | 597                                    | 869                                     | 4      |
| Provider E | 254                                      | 597                                    | 851                                     | 5      |

We propose to award the Service Agreement to top ranked provider for Bundle C4.

### 3. West Haringey

3.1. **Bundle W1** – a total of 13 bids received, of which 4 bids were eliminated during the compliance check and 2 bids failed to meet quality threshold. Remaining 7 bids were assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 322                                      | 600                                    | 922                                     | 1      |
| Provider B | 316                                      | 582                                    | 902                                     | 2      |
| Provider C | 348                                      | 551                                    | 899                                     | 3      |
| Provider D | 272                                      | 582                                    | 854                                     | 4      |
| Provider E | 254                                      | 599                                    | 853                                     | 5      |
| Provider F | 244                                      | 586                                    | 830                                     | 6      |
| Provider G | 242                                      | 569                                    | 811                                     | 7      |

We propose to award the Service Agreement to top ranked Provider for Bundle W1.

3.2. **Bundle W2** – a total of 9 bids received, of which 2 bids were eliminated during the compliance check and 1 bid failed to meet quality threshold. Remaining 6 bids were assessed and their quality and price scores are as follow:

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider A | 348                                      | 554                                    | 902                                     | 1      |
| Provider B | 322                                      | 567                                    | 889                                     | 2      |
| Provider C | 272                                      | 583                                    | 855                                     | 3      |
| Provider D | 254                                      | 600                                    | 854                                     | 4      |

| Bidder     | Quality Scores<br>(out of 400<br>points) | Price Scores<br>(out of 600<br>points) | Total Scores<br>(out of 1000<br>points) | Raking |
|------------|--|--|---|--------|
| Provider E | 244                                      | 583                                    | 827                                     | 5      |
| Provider F | 254                                      | 567                                    | 821                                     | 6      |

We propose to award the Service Agreement to 3<sup>rd</sup> ranked Provider for Bundle W2 (please see paragraph 6.26 of the main report).